# THE COMMPLIANCE

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February 23, 2011

Marlene H. Dortch, Secretary
Federal Communications Commission
Office of the Secretary
445 12th Street, S.W.
Washington, DC 20554

Re:

Satcom Direct, Inc.

CPNI Certification Pursuant to 47 C.F.R. §64.2009(e)

EB Docket No. 06-36

Dear Ms. Dortch:

On behalf of Satcom Direct, Inc. ("Satcom Direct"), enclosed herewith please find the company's Annual Customer Proprietary Network Information Certification ("CPNI Officer Certification") covering 2010.

Should you have any questions regarding this filing, please do not hesitate to contact the undersigned.

Respectfully submitted,

/s/

Christopher A. Canter
On behalf of Satcom Direct, Inc.

# STATEMENT OF POLICY REGARDING CUSTOMER PROPRIETARY NETWORK INFORMATION

In accordance with Section 222 of the Communications Act and the Federal Communications Commission's ("FCC") CPNI Rules (47 C.F.R. Section 64.2001, et seq.), Satcom Direct, Inc. and Satcom Direct Communications, Inc. (collectively, "Satcom Direct") file this Statement of Policy outlining the Company's procedures for accessing, using and storing Customer Proprietary Network Information ("CPNI").

Satcom Direct provides telecommunications services to retail customers. Therefore, because Satcom Direct may access, use, or store CPNI when providing these types of services, the Company undertakes the steps outlined in this Statement of Policy to protect CPNI from unauthorized access or misuse.

# Definition of CPNI

Under federal law, CPNI is certain customer information obtained by a telecommunications provider during the course of providing telecommunications services (including interconnected VoIP) to a customer. This includes information relating to the quantity, technical configuration, type, destination, location, and amount of use of a telecommunications service subscribed to by any customer of a telecommunications carrier.

Examples of CPNI include information typically available from telephone-related details on a monthly bill such as the types of services purchased by a customer, numbers called, duration of calls, directory assistance charges, and calling patterns. CPNI does not include names, addresses, and telephone numbers, because that information is considered subscriber list information under applicable law.

# **Use of CPNI**

It is the policy of Satcom Direct not to use CPNI for any activity other than as permitted by applicable law. Any disclosure of CPNI to other parties (such as affiliates, vendors and agents) occurs only if it is necessary to conduct a legitimate business activity related to the services already provided by Satcom Direct to the customer. If Satcom Direct is not required by law to disclose CPNI or if the intended use is not otherwise permitted under FCC Rules, the Company will first obtain the customer's consent prior to using or sharing CPNI.

Satcom Direct follows industry-standard practices to prevent unauthorized access to CPNI by a person other than the subscriber or Company. However, Satcom Direct cannot guarantee that these practices will prevent every unauthorized attempt to access, use, or disclose personally identifiable information.

### Disclosure of CPNI

Satcom Direct has practices and procedures that govern the disclosure of CPNI:

- Satcom Direct does not disclose or release CPNI upon a customer's telephone request unless the customer is able to provide satisfactory information about the customer to confirm the customer's identity.
- Satcom Direct will only disclose CPNI through online access when the customer uses a
  password protected account.
- Satcom Direct does not have any retail locations where a customer can obtain CPNI.
- With respect to telephone inquiries by customers concerning specific call-related issues,
   Satcom Direct requires the customer to provide sufficient, specific information about the call in question to confirm the customer's identity.

#### Disclosure to Business Customers

Satcom Direct may negotiate alternative authentication procedures for services that the Company provides to business customers that have a dedicated account representative and a contract that specifically addresses the protection of CPNI.

#### **CPNI** Notification

Satcom Direct notifies customers immediately of any account changes, including address of record, authentication, online account and password related changes.

## **Employee Training Policies**

All employees of Satcom Direct are trained as to when they are, and are not, authorized to use CPNI.

# **Disciplinary Procedures**

Satcom Direct has informed its employees and agents that it considers compliance with the Communications Act and FCC Rules regarding the use, disclosure, and access to CPNI to be very important.

Violation by company employees or agents of such CPNI requirements will lead to disciplinary action (including remedial training, reprimands, unfavorable performance reviews, probation, and termination), depending upon the circumstances of the violation (including the severity of the violation, whether the violation was a first time or repeat violation, whether appropriate guidance was sought or received from a supervisor, and the extent to which the violation was or was not deliberate or malicious).

# Use of CPNI in Sales and Marketing Campaigns

Satcom Direct does not use CPNI in any marketing campaigns.

However, if Satcom Direct does use CPNI in marketing campaigns, the company will maintain a record of all sales and marketing campaigns that use the CPNI. The record will include a description of each campaign, the specific CPNI that was used in the campaign, and what products and services were offered as part of the campaign.

Satcom Direct will also implement a system to obtain prior approval and informed consent from its customers in accordance with the CPNI Rules. This system will allow for the status of a customer's CPNI approval to be clearly established prior to the use of CPNI.

Prior to commencement of a sales or marketing campaign that utilizes CPNI, Satcom Direct will establish the status of a customer's CPNI approval. The following sets forth the procedure that will be followed by the Company:

- Prior to any solicitation for customer approval, Satcom Direct will notify customers of their right to restrict the use of, disclosure of, and access to their CPNI.
- Satcom Direct will use opt-in approval for any instance in which Company must obtain customer approval prior to using, disclosing or permitting access to CPNI.
- A customer's approval or disapproval remains in effect until the customer revokes or limits such approval or disapproval.
- Records of approvals are maintained for at least one year.
- Satcom Direct provides individual notice to customers when soliciting approval to use, disclose or permit access to CPNI.
- The CPNI notices sent by Satcom Direct comply with FCC Rule 64.2008(c).

Satcom Direct will also establish a supervisory review process regarding compliance with the CPNI rules for outbound marketing situations and will maintain compliance records for at least one (1) year.

# **FCC Notification**

Company is prepared to provide written notice within five (5) business days to the FCC of any instance where the opt-in mechanisms do not work properly or to such a degree that consumers' inability to opt-in is more than an anomaly.

# Third Party Use of CPNI

To safeguard CPNI, prior to allowing joint venturers or independent contractors access to customers' individually identifiable CPNI, Satcom Direct will require all such third parties to enter into a confidentiality agreement that ensures compliance with this Statement of Policy and Satcom Direct shall also obtain opt-in consent from a customer prior to disclosing the information to such third parties. In addition, Satcom Direct requires all outside agents to acknowledge and certify that they may only use CPNI for the purpose for which that information has been provided.

Satcom Direct requires express written authorization from the customer prior to dispensing CPNI to new carriers, except as otherwise required by law.

Satcom Direct does not market or sell CPNI information to any third party.

# Law Enforcement Notification of Unauthorized Disclosure

If an unauthorized disclosure of CPNI occurs, Satcom Direct shall provide notification of the breach within seven (7) days to the United States Secret Service ("USSS") and the Federal Bureau of Investigation ("FBI").

Satcom Direct shall wait an additional seven (7) days from its government notice prior to notifying the affected customers of the breach.

Notwithstanding the above, Satcom Direct shall not wait the additional seven (7) days to notify its customers if the Company determines there is an immediate risk of irreparable harm to the customers.

Satcom Direct shall maintain records of discovered breaches for a period of at least two (2) years.

# **Customer Complaints**

Satcom Direct has not received any customer complaints in the past year concerning the unauthorized release of or access to CPNI.

# Actions taken against Pretexters

Satcom Direct has not taken any actions against data brokers before state commissions, state or federal courts, or the FCC in the past year. Satcom Direct has no information, other than information that has been publicly reported, regarding the processes that pretexters are using to attempt to access CPNI.

# **Annual CPNI Certification**

Pursuant to FCC regulations, 47 C.F.R. § 64.20089(e), Satcom Direct will annually submit to the FCC, prior to March 1st, a CPNI Certification of Compliance and accompanying Statement regarding the company's CPNI policies and operating procedures. These documents certify that Satcom Direct complied with federal laws and FCC regulations regarding the protection of CPNI throughout the prior calendar year.

# **Satcom Direct**

# Annual CPNI Certification 47 C.F.R. §64.2009(e) EB Docket No. 06-36

COMPANY NAME: Satcom Direct, Inc. and Satcom Direct Communications, Inc.

FILER IDs: 828550 & 828551 OFFICER: Sean Winner

TITLE: General Counsel & COO

I, Sean Winner, hereby certify that I am an officer of Satcom Direct, Inc. and Satcom Direct Communications, Inc. (collectively, "Satcom Direct") and that I am authorized to make this certification on behalf of Satcom Direct. I have personal knowledge that Satcom Direct has established operating procedures that are adequate to ensure compliance with the Commission's rules governing Customer Proprietary Network Information ("CPNI"), to the extent that such rules apply to Satcom Direct or to any of the information obtained by Satcom Direct. See 47 C.P.R. §64,200l et seq.

Attached to this certification is an accompanying statement explaining the procedures Satcom Direct employs to ensure that it complies with the requirements set forth in §64.2001 et seq. of the Commission's rules, to the extent that such requirements apply to Satcom Direct or to the information obtained by Satcom Direct.

Signed:

On behalf of Satcom Direct, Inc. and Satcom Direct Communications, Inc.

Date: 2/23/2011